

COLORADO ASSOCIATION OF STORMWATER AND FLOODPLAIN MANAGERS

12575 W. Bayaud Ave
Lakewood, CO 80228
www.casfm.org



Date/Time: November 13, 2025, 9:00 AM – 11:00 AM
Location: Hybrid In-person/Teams
Matrix Design Group, 2435 Research Pkwy STE 300, Colorado Springs, CO 80920
Remote: Join WebEx Meeting (see Events Calendar for link)

GENERAL MEMBER MEETING AGENDA:

1. **Call to Order – Danny Elsner, Dewberry**
 - A. Main Focus – 2026 Budget
 - B. 2025 Conference Follow up
 - C. Membership Rates/Renewal
 - D. 2026 Yearly Plan
2. **Secretary – Jeremy Deischer, ICON**
 - A. Check for quorum (if needed)
 - B. Approval of last meetings minutes
3. **Treasurer's Report – Frans Lambrechtsen, Kimley-Horn**
 - A. 2025 Profit & Loss/Cash Flow Update
 - B. 2026 Budget Discussion
4. **Vice Chair – Jen Winters, MHFD**
 - A. Highlight Regional and Committee Reports
 - B. Annual Conference Items - Jason Messamer, CSU
 1. Budget
 - a. Venue Invoice paid, ~\$265k - right around where we budgeted
 - b. Other misc expenses ~\$36k (speaker fees, nametags, field trips)
 - c. Overall we are +\$105k, paid 2026 and 2027 venue deposits
 - d. Once upon a time...goal of around \$80k net and 10% - nailed it!
 - e. Venue costs and timing - something to consider
 2. Post-conference meeting with venue
 - a. Discussed good and bad
 - b. Major issues were sound issues, frozen plates at breakfast, crowded hallway (especially at break times)
 - c. Staff is great to work with
 - d. Note - we are by far largest conference they have at Steamboat
 3. Post-conference survey
 - a. Incorporating some feedback and ideas
 - b. Note from Shea - had 133 responses (more than voted in elections)
 4. Looking into adding some virtual Lunch n Learns prior to next conference
 - a. Potential topics: What to Expect for First Timers; How to Use the App; So You Want to Be a Moderator; Presentation Tips and Tricks, etc.
 5. 2026 Conference - Steamboat September 15-18
 - C. Other highlights
5. **Regional Representative Reports (see attached reports)**

OFFICERS

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Dewberry

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- A. Northeast Region – Andrew Fisher, Olsson
 - B. Southwest Region - Russell Anderson, Michael Baker
 - C. Northwest Region – Lisa Froshaug, Grand Junction
 - D. Metro Region – Melanie Walter, Arvada
 - E. Southeast Region – Jordan Becker, Matrix
- 6. Committee Reports (see attached reports)**
- A. Annual Conference – Jason Messamer, CSU (see above)
 - B. Floodplain Management – Monica Bortolini, Longmont & Connor Johnson, AECOM
 - C. Colorado Flood TAP – Kaori Keyser, CDOT
 - D. Outreach and Training – Andrew Kutsch, RESPEC & Katie Kerstiens, MHFD
 - E. Stormwater Quality – Candice Owen, MHFD & Sara Johnson, Muller
 - F. Scholarship –Selena Klosowki, Denver; Ben Liu, Matrix, & Madison Stewart, Olsson
 - G. Young Members Group – Pieter van Leeuwen, Loewen & Luke McLean, Kimley-Horn
 - H. Mentor-Protege Program - Emily Villines, Calibre & Claire Paschke, Kimley-Horn
 - I. Membership - Dan Hill, MHFD
 - J. Website – Katie Kerstiens, MHFD
 - K. Toastmasters - Carter Strien, Kimley-Horn
 - L. Book Club - Frans Lambrechsten, Kimley-Horn
- 7. Potential New Committees (Exploratory) - Holding spot till we figure out where to put them**
- A. MSWaP Committee Update - Please indicate interest at mswap.org
 - B. Mentor-Protege Program - Emily Villines, Calibre & Claire Paschke, Kimley-Horn
- 8. ASFPM Update – Danny Elsner, Dewberry**
- A. May 18-22, 2025 - New Orleans - Jen Winters, MHFD attended
- 9. Old Business**
- A. Stormwater Quality Committee - Investigation continuing education certification opportunities
 - B. Executive Administrator - trial phase will continue into 2026
- 10. New Business**
- A. Floods in SW Colorado
- 11. Next 3 meetings**
- A. Thursday, January 8, 2026, 9-11am at Mile High Flood District, 12575 W. Bayaud Ave., Lakewood, CO 80228
 - B. Thursday, March 12, 2026, 9-11am at Jacobs, 6312 S. Fiddlers Green Circle, Suite 300N, Greenwood Village, CO 80111
 - C. Thursday May 14, 2026, 9-11am at City of Loveland, 2525 W. 1 st Street, Loveland, CO 80537
- 12. Adjourn**

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REGIONAL REPRESENTATIVE, COMMITTEE, AND MISC. REPORTS

November 13, 2025

REGIONAL REPRESENTATIVE REPORTS

Northeast Region: Andrew Fisher, Olsson (afisher@olsson.com)

- No updates

**Southwest Region: Russell Anderson, MBI
(Russell.Anderson@mbakerintl.com)**

- No new updates from last time - still shooting to continue to connect with local CASFM members about 2D BLE training needs in the SW Region.

Northwest Region: Lisa Froshaug, Grand Junction (lisafr@gjcity.org)

- No updates

Metro Region: Melanie Walter, Arvada (mwalter@arvada.org)

- Municipal Stormwater Partnership (MSWaP) brings municipal employees across Colorado into a knowledge sharing platform that assists capital, MS4, and development review staff who oversee public and private stormwater infrastructure. Its mission is to answer the question of “what do other municipalities do?” To join, go to mswap.org and choose which category(ies) suits your needs. Contact mwalter@arvada.org with any issues or how to make it more useful to you.
- 2025 Metro Socials:
 - Thursday October 30th from 4:30-6:30pm at the MHFD training room where Christin Shepherd, Floodplain Administrator for MHFD presented: **How to Reflectively Listen** - Listening is the foundation of connection. In our work, connection is vital for understanding our customers' and stakeholders' needs, gaining support for our projects, and ensuring that all voices are heard. Drinks and apps provided.
 - Potential social in coordination with EWRI in early December

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Southeast Region: Jordan Becker, Matrix Design Group

(jordan_becker@matrixdesigngroup.com)

- No updates

COMMITTEE REPORTS

Annual Conference: Jason Messamer, CSU (jmessamer@csu.org)

- Refer to main meeting minutes.

Floodplain Management: Monica Bortolini, City of Longmont

(Monica.Bortolini@longmontcolorado.gov) & Connor Johnson, AECOM

(Connor.Johnson@aecom.com)

- Tour: Resilient St. Vrain Project was held on June 12th (Longmont)
- September 16, 2025 meeting minutes can be found on the CASFM website.
- Next Quarterly Meeting - January 2026

Colorado Flood TAP: Brian Varrella, CDOT (Brian.Varrella@state.co.us)

- No updates

Outreach & Training: Andrew Kustus, RESPEC

(andrew.kustus@respec.com) and Katie Kerstiens, MHFD

(kkerstiens@mhfd.org)

1. We are having a happy hour meeting 11/20 at 5pm at Denver Beer Co. Please join if you want to learn more about our committee!
2. We are starting to lay out which trainings we will hold in 2026.
3. We are always looking for ideas for trainings, lunch and learns, and tours. Please reach out if you have a topic that interests you, a cool project you would like to show off, or if you have provided training for another organization!

Stormwater Quality: Candice Owen, MHFD (cowen@mhfd.org) & Sara

Johnson, Muller (sjohnson@mullereng.com)

- No updates

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Scholarship: Chair Selena Klosowski, Denver
(selena.klosowski@denvergov.org), co-chair Ben Liu, Matrix
(ben_liu@matrixdesigngroup.com) who will be chair in 2026

Tentative Scholarship Schedule

Nov 1 Applications due

Nov 2-11 Review/rank application essays

Nov 12 Short-listed applicants will be notified

Nov 18-26 Final (Teams) interviews

Dec 1 Scholarship recipients will be notified

• **Scholarship Committee 2025 Fundraising Summary**

Sources of Funding	Month of Event in 2025	Contribution in 2025	Contact	Comments
WQ Field Trips	Year Round	TBD	Candice Owen	
CASFM/ASCE Scholarship Golf Fundraiser	August	\$1,700.71	Adam Cooper	
ASHE / CASFM - Roundtable	September	\$556.36	Jordan Falzetti	
Yoga	April	\$525.00	Annika Mele	
Renegade Brewery Month	October	\$350.00	Selena Klosowski/C hris	
CASFM Scholarship Golf Tournament	May	\$5,524.12	Daniel Loewen	

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CASFM Silent Auction	September	\$3,435.00	Selena Klosowski	will replace with raffles next year. It's \$20 per person to get trained and \$100 for the license
5K Race for the Watershed	June	\$2,544.27	James Linden	
CASFM Watershed Stickers & Fidgets	September-December	\$198.00	Carly Lawyer/Ben Liu	10/21/25 HH generated \$43
TOTAL		\$14,833.46		

Younger Members Group: Josie Steffens, ICON Engineering
(jsteffens@iconeng.com) & Erika Bowman, HDR
(Erika.Bowman@hdrinc.com)

- The Annual CASFM Conference YMG Dinner in Steamboat Springs was a success! Thank you to everyone who came.
- The CASFM YMG, Fundraising, and Book Club happy hour at Renegade Brewing was on October 20th where 10% of each purchase was donated towards the CASFM Scholarship Fund.
- The November event will be a FriendsGiving Event on Thursday, November 19th, more information to come soon.
- Keep an eye out for our Annual End of Year YMG Holiday Celebration to close out 2025 together!
- The Young Members Group Co-Chairs for 2026 will be changed to Josie Steffens (ICON Engineering) and Erika Bowman (HDR).
- We are pleased to announce an expansion of the YMG in 2026 into Southeast Colorado! This section will be run by Alyssa Ford (Kimley Horn). If you are in the Southeast area of CASFM, this is a great opportunity to get involved with more events.

Mentor-Protege Program: Emily Villines, Calibre
(emurphy@calibre-engineering.com) & Claire Paschke, Kimley-Horn
(Claire.Paschke@kimley-horn.com)

- No updates

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Toastmasters: Carter Strien, Kimley-Horn (Carter.Strien@kimley-horn.com)

- Meetings are hybrid (In Person at MHFD and via Teams)
 - We are looking for new members. If interested, please reach out to Carter.
 - Plug the CASFM TMs Club to your teams! It is a great way to practice public speaking and leading meetings, but also great for networking.

**Book Club: Frans Lambrechsten, Kimley-Horn
(frans.lambrechsten@kimley-horn.com)**

- No updates

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MISC. REPORTS

Membership: Stuart Gardner, CDOT (stuart.gardner@state.co.us) and Dan Hill (dhill@mhfd.org)

- Latest membership info by level below as of June 30. We have 1,235 active members.

Level	Total	Bundles	Active	Renewal overdue	Lapsed	Pending			New in last	
						New	Renewal	Change	7d	30d
Large	153	8	153							2
Medium	145	11	145							2
Small	140	21	140						1	2
Unlimited	546	16	546							
Educator	3		3							
Individual	320		219	100	101				1	3
Retired	18		18							
Student	15		11	4	4					
Temp										
Total	1340	56	1235	104	105	0	0	0	2	9

Website: Katie Kerstiens, MHFD (kkerstiens@mhfd.org)

- No updates!

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Colorado Assn of Stormwater and Floodplain Managers, Inc.
CASFM Profit & Loss Budget vs. Actual - 2025

January through October 2025 (Bank Statement)

Accrual Basis

	Actual	Budget	Budget Remaining	% of Budget Spent
Ordinary Income/Expense				
Income				
43400 - Direct Public Support				
43415 - Direct Scholarship Contributions	5,000.00	4,000.00	-1,000.00	125.0%
Total 43400 - Direct Public Support and Scholarship Contributions	5,000.00	4,000.00	-1,000.00	125.0%
45000 - Investments and Other				
45030 - Interest-Savings	16.54	65.00	48.46	25.4%
45031 - Insurance Refunds	99.00	0.00	-99.00	0.0%
Total 45000 - Investments and Other	115.54	65.00	-50.54	177.8%
47200 - Program Income				
47230 - Membership Dues	12,070.00	50,000.00	37,930.00	24.1%
47240 - Annual Conference Fees	295,485.20	300,000.00	4,514.80	98.5%
47245 - Annual Conference Sponsorships	119,758.40	90,000.00	-29,758.40	133.1%
47250 - Workshop/Training Fees				
47251 - Lunch & Learns, Courses, Trainings	53,210.72	50,000.00	-3,210.72	106.4%
47260 - Water Quality Fieldtrip Fees	350.00	500.00	150.00	70.0%
47275 - Socials Sponsorships/Registration Fees	0.00	0.00	0.00	0.0%
47280 - Seminar/Training Sponsorship	939.73	1,500.00	560.27	62.6%
47285 - Scholarship Sponsorships/Fund Raising Fees	39,537.07	8,000.00	-31,537.07	494.2%
47900 - Mentoring Program Registration	1,650.00	1,500.00	-150.00	110.0%
Total 47250 - Workshops Fees	0.00	0.00	0.00	0.0%
Total 47200 - Program Income	523,001.12	501,500.00	-21,501.12	104.3%
Total Income	528,116.66	505,565.00	-22,551.66	104.5%
Expense				
62100 - Contract Services				
62110 - Accounting Fees	950.00	2,100.00	1,150.00	45.2%
62140 - Legal Fees		2,500.00		
62160 - Executive Administrator	50,879.00	65,000.00	14,121.00	78.3%
Total 62100 - Contract Services	51,829.00	69,600.00	17,771.00	74.5%
62200 - Dues and Subscriptions				
62210 - ASFPM Dues	0.00	700.00	700.00	0.0%
Total 62200 Dues and Subscriptions	0.00	700.00	700.00	0.0%
64000 - Annual Conference				
64100 - Annual Conference Hotel Reservation	31,667.00	30,000.00	-1,667.00	105.6%
64200 - Annual Conference Costs	263,751.94	285,000.00	21,248.06	92.5%
64300 - Annual Conference General	33,317.24	30,000.00	-3,317.24	111.1%
Total 64000 - Annual Conference	328,736.18	345,000.00	16,263.82	95.3%
65000 - Operations				
65005 - Membership & Database Coordination	2,721.60	2,600.00	-121.60	104.7%
65010 - Newsletters	0.00	0.00	0.00	0.0%
65020 - Postage, Mailing Service	0.00	30.00	30.00	0.0%
65040 - Supplies	0.00	0.00	0.00	0.0%
65120 - Insurance - Liability, D and O	2,317.00	2,200.00	-117.00	105.3%
65151 - Credit Card Fees	6,585.72	1,000.00	-5,585.72	658.6%
65200 - Website Hosting and Domain	0.00	500.00	500.00	0.0%
65205 - Website Maintenance	1,500.00	2,100.00	600.00	71.4%
65210 - Conference Management Software	0.00	12,000.00	12,000.00	0.0%
65211 - Virtual Meeting Hosting	0.00	200.00		
65300 - Bank Fees	80.00	60.00	-20.00	133.3%
Total 65000 - Operations	13,204.32	20,690.00	7,485.68	63.8%
66000 - Conferences and Workshops				
66100 - Workshops - Lunch & Learn	36.19	0.00	-36.19	0.0%
66150 - Water Quality Fieldtrip	76.70	500.00	423.30	15.3%
66200 - Workshops - Outreach & Training	42,786.98	40,000.00	-2,786.98	107.0%
66300 - Workshops - Seminar	1,440.00	1,500.00	60.00	96.0%
66400 - Workshops - CASFM Toastmasters	154.51	500.00	345.49	30.9%
66900 - ASFPM National Conf	4,590.43	2,500.00	-2,090.43	183.6%
Total 66000 - Conferences and Workshops	44,494.38	45,000.00	505.62	98.9%
68000 - Meetings and Socials				
68050 - Membership Meetings	0.00	200.00	200.00	0.0%
68100 - Metro Socials	1,645.86	2,500.00	854.14	65.8%
68200 - Northeast Socials	367.38	1,500.00	1,132.62	24.5%
68300 - Southwest Socials	0.00	500.00	500.00	0.0%
68400 - Southeast Socials	876.03	1,800.00	923.97	48.7%
68500 - Northwest Socials	0.00	500.00	500.00	0.0%
68600 - Young Members Social	1,728.58	2,500.00	771.42	69.1%
Total 68000 - Socials	4,617.85	9,500.00	4,882.15	48.6%
68800 - Donations				
68920 - ASFPM Foundation	0.00	1,000.00	1,000.00	0.0%
68930 - Research	0.00	5,000.00	5,000.00	0.0%
68940 - Misc.	0.00	2,000.00	2,000.00	0.0%
68950 - Disaster Relief	10,000.00	10,000.00	0.00	1.00
Total 68800 - Donations	10,000.00	18,000.00	8,000.00	55.6%
69000 - Scholarships				
69200 - Ben Urbanas Scholarship	0.00	4,000.00	4,000.00	0.0%
69300 - CASFM Family Scholarship	0.00	4,000.00	4,000.00	0.0%
69400 - Undergrad Scholarship	0.00	4,000.00	4,000.00	0.0%
69500 - Scholarship Fund Raising Expenses	25,153.33	600.00	-24,553.33	4192.2%
Total 69000 - Scholarships	25,153.33	12,600.00	-12,553.33	199.6%
70000 / 80000 - Miscellaneous and Reserve				
70000 - Miscellaneous	0.00	150.00	150.00	0.0%
80000 - Rainy Day Fund	0.00	20,000.00	20,000.00	0.0%
Total 70000 / 80000 - Miscellaneous and Reserve	0.00	20,150.00	20,150.00	0.0%
Total Expense	478,035.06	541,240.00	63,204.94	88.3%
Net Ordinary Income	528,116.66	505,565.00	-22,551.66	104.5%
Net Income	50,081.60	-35,675.00	-85,756.60	

	12/31/2024	12/31/2025
Checking	\$ 226,864.64	\$ -
Money Market (Family Scholarship)	\$ 20,157.10	\$ -
Combined	\$ 247,021.74	\$ -

Cash Flow Projection
CASFM

This page is automated and will update as transaction entries are placed on the next sheet.

Future transactions need to be entered on the next sheet as well and need to be deleted over time

Starting date
Cash balance alert minimum

Jan-25
\$ 120,000.00

P&L Code	Annual Budget	Beginning	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Total
	Cash on hand (beginning of month)	226,865	226,865	200,351	191,034	194,918	211,861	202,979	321,219	472,960	562,673	549,838	267,356	274,402	

Auto/mated	Manual Entry	INCOME	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Total
43415	\$ 4,000.00	Direct Scholarship Contributions									5,921	271			6,192.07
47285	\$ 8,000.00	Scholarship Sponsorships/Fund Raising Fees			1,575	19,750	1,100	2,020	8,900						33,345.00
45030	\$ 65.00	Money Market Interest (Scholarship Account)	1.66	1.48	1.64	1.59	1.59	1.64	1.64	1.54	1.71	2.05	1.50	1.50	19.54
45031	\$ -	Insurance Refund	99												99.00
47230	\$ 50,000.00	Membership Dues	4,750	650	475	475	550	150	150	550	200	4,120	22,000	21,000	55,070.00
47240	\$ 300,000.00	Annual Conference Fees							163,362	109,309	22,814				295,485.20
47245	\$ 90,000.00	Annual Conference Sponsorships						106,030	16,163	-2,901	466				119,758.40
47251	\$ 50,000.00	Lunch and Learn, Course, Trainings	2,700		4,535	1,560	13,765	17,035	3,359		2,564	7,692	4,000	5,000	62,210.72
47260	\$ 500.00	Water Quality Field Trip Fees								350					350.00
47275	\$ -	Social Sponsorships/Registration Fee													0.00
47280	\$ 1,500.00	Seminar Sponsorship/Registration Fee	940												939.73
47900	\$ 1,500.00	Mentorship Program Registration Fee	0		1,500	150									1,650.00
		TOTAL CASH RECEIPTS	0	8,490	651	8,087	21,937	15,416	125,236	107,310	31,967	12,085	26,002	26,002	575,119.66
	\$ 504,065.00	Total cash available	226,865	235,355	201,003	199,121	216,854	227,277	328,216	513,156	580,269	594,640	561,923	293,357	300,404

		EXPENSE	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Total
62110	\$ 2,100.00	Accounting/Tax Prep										950			950.00
62140	\$ 2,500.00	Legal Fees													0.00
62160	\$ 65,000.00	Executive Administrator	4,560		2,400	3,760	1,199	3,920	2,880	7,200	11,480	13,480			50,879.00
62210	\$ 700.00	ASFPM Dues											700		700.00
64100	\$ 30,000.00	Annual Conference Hotel	26,667						5,000						31,667.00
64200	\$ 285,000.00	Annual Conference Costs										263,752	4,000	2,500	270,251.94
64300	\$ 30,000.00	Annual Conference General (Reimburse)					3,750				15,278	14,290		12,500	45,817.24
65005	\$ 2,600.00	Membership Database Coord (Wild Apricot)									2,722				2,721.60
65010	\$ -	Newsletters													0.00
65020	\$ 30.00	Postage													0.00
65040	\$ -	Supplies													0.00
65120	\$ 2,200.00	Insurance (Lawyers Choice & Auto Owners)								1,548		769			2,317.00
65151	\$ 1,000.00	Credit Card Fees	652	145	21	220	725	535	3,339	828	47	72	150	150	6,885.72
65200	\$ 500.00	Website Hosting and Domain (Bluehost)													0.00
65205	\$ 2,100.00	Website Maintenance (Small Giants)			1,500										1,500.00
65210	\$ 12,000.00	Conference Software (Socio/Webex)													0.00
65211	\$ 200.00	Virtual Meeting Hosting													0.00
65300	\$ 60.00	Bank Fee	5	5	5	5	5	5	35	5	5	5	5	5	90.00
66100	\$ -	Workshops - Lunch and Learns											36		36.19
66150	\$ 500.00	Water Quality Field Trip											77		76.70
66200	\$ 40,000.00	Outreach and Training	1,300	9,819	39	524		36	13,905	2,164	15,000				42,786.98
66300	\$ 1,500.00	Workshops - Seminars (NW Region)							1,440						1,440.00
66400	\$ 500.00	CASFM Toastmasters					155							120	274.51
66900	\$ 2,500.00	ASFPM National Conference (Chair & volunteers)						2,500	2,090						4,590.43
68100	\$ 2,500.00	68100 - Metro Socials				156			814			676			1,645.86
68200	\$ 1,500.00	68200 - Northeast Socials								367					367.38
68300	\$ 500.00	68300 - Southwest Socials											100		100.00
68050	\$ 200.00	Membership Meetings													0.00
68400	\$ 1,800.00	68400 - Southeast Socials			216				415	245					876.03
68500	\$ 500.00	68500 - Northwest Socials													0.00
68600	\$ 2,500.00	68600 - Young Members Social	880		22		89		278			460			1,728.58
68920	\$ 1,000.00	ASFPF Donation													0.00
68930	\$ 5,000.00	Research Grant (2 @ \$2500)													0.00
68940	\$ 2,000.00	Misc Grant (1 @ \$2000)													0.00
68950	\$ 10,000.00	Disaster Relief (2 @ \$5000)							10,000						10,000.00
69200	\$ 4,000.00	Ben Urbonas Scholarship											4,000		4,000.00
69300	\$ 4,000.00	CASFM Family Scholarship											4,000		4,000.00
69400	\$ 4,000.00	Undergrad Scholarship											4,000		4,000.00
69500	\$ 600.00	Scholarship Fund Raising Expenses	940			328	18,376			5,239	270				25,153.33
70000	\$ 150.00	Miscellaneous (Zoom, Other)													0.00
80000	\$ 20,000.00	Rainy Day Fund											2,000	2,000	4,000.00
		SUBTOTAL	35,004	9,969	4,203	4,994	24,298	6,996	40,196	17,597	44,802	294,567	18,955	17,275	518,855.49
	\$ 541,240.00	Cash on hand (end of month)	226,864.64	200,351.49	191,034.20	194,917.85	211,860.93	202,979.30	321,219.20	472,959.52	562,672.62	549,838.11	267,355.81	274,402.31	283,128.81